

Awarded to a company that has demonstrated significant and sustained international growth through a clear understanding of overseas markets, proving that borders are not a barrier to trade.

**Which company is being nominated?**

|  |  |
| --- | --- |
| **Company name\*** |  |
| **Address** |  |

*\*This will be printed on all Northern Star Business Awards promotional materials, awards, and print work.*

**Company contact?**

*Who should we contact to complete checklists, book the table, and send tickets, if selected as a finalist?*

|  |  |
| --- | --- |
| **Contact name** |  |
| **Phone** |  |
| **Email** |  |

**Your details?**

*If different to the above.*

|  |  |
| --- | --- |
| **Contact name** |  |
| **Company** |  |
| **Phone** |  |
| **Email** |  |
| **Relationship to the company nominated** |  |



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| 1. **Provide a brief description of the business, the products, or services it supplies, customers and the markets in which it operates.** (Up to 200 words) |
|  |
| 1. **Outline details of the countries where you have secured new business; as well as details of any new overseas bases, partnerships agreed, or agents appointed in the last 12 months.**   (Up to 300 words) |
|  |
| 1. **Outline the countries in which the company operates or trades.** (Up to 100 words) |
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| 1. **Outline your strategy for international trade development including growth of existing markets and entering new ones and its impact on the company’s overall business.** (Up to 400 words) |
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| 1. **Give details of specific research undertaken prior to launching into new markets. Include information on why markets are selected, and the specific challenges faced by the company in achieving its exporting objectives and how these were overcome.** (Up to 400 words) |
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| 1. **Give examples of how the company has taken steps to modify its products, services, or operations to suit overseas markets.** (Up to 400 words) |
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**Nomination Guidelines**

## Judging

Our judging panel consists of independent experts, representatives from the Chamber board, policy group and sponsors who will select a shortlist for each category. All those shortlisted will be notified on Friday 21 November 2025 and winners will be announced at the Northern Star Business Awards dinner on Friday 17 April 2026 at P&J Live.

## The rules

1. The Northern Star Business Awards are open to all businesses but they must be based in Aberdeen City or Aberdeenshire.
2. All third-party nominations must be made with the full knowledge and co-operation of the nominee.
3. All submissions should relate to activity within the nominee’s most recent financial year, unless stated otherwise in the application form.
4. Information companies do not wish publicised should be clearly marked as ‘CONFIDENTIAL’.
5. Completed forms must be signed by a representative of the company.
6. Nominations can be made for a maximum of two categories.
7. Aberdeen & Grampian Chamber of Commerce will not accept responsibility for loss or damage to entries.
8. Aberdeen & Grampian Chamber of Commerce reserves the right to not make an award in any category if no satisfactory nominations are received.
9. Judges must declare any interests with nominees.
10. The judges’ decision is final.
11. Finalists must participate in interviews and photo shoots to promote the Northern Star Business Awards 2026.
12. Finalists will be issued with dates for filming; these must be adhered to, and no alternative dates will be provided.
13. Finalists will be listed on our Northern Star Business Awards webpage and shared via the Chamber’s marketing channels.
14. If you have a winning entry, the data you provide in the nomination will be used for the Winners Review content (unless marked CONFIDENTIAL).
15. Finalists must book a minimum of one place at the awards ceremony taking place on Friday 17 April 2026.

**Key dates**

|  |  |
| --- | --- |
| Nominations close | Friday 26 September 2025 |
| Finalists announced | Friday 21 November 2025 |
| Awards night | Friday 17 April 2026 |

I have read the above rules and agree to abide by them:

|  |  |
| --- | --- |
| Electronic signature: |  |
| Date: |  |